Survey of the Bio Industry 2006
(Summary)

## Survey of the Bio Industry 2006

March 2007

In order to collect fundamental data on the biotechnology industry, or bio industry, in Japan, the Japanese government conducted an industry survey during fiscal 2005. (April 1, 2005 - March 31, 2006)

## 1. Survey outline

This survey was implemented in order to ascertain conditions in the bio industry. It was sanctioned under the Statistical Reports Coordination Law and conducted jointly by Ministry of Education, Culture, Sports, Science and Technology; Ministry of Health, Labour and Welfare; Ministry of Agriculture, Forestry and Fisheries; Ministry of Economy, Trade and industry.

1) Period covered by survey : Fiscal 2005 (April 1, 2005 - March 31, 2006)

2 ) Survey method : Postal mail
3 ) Companies surveyed:
Selected companies from the following: Basic Survey of Japanese Business Structure and Activities register; Japan Bioindustry Association (JBA) membership list; Japan Biological Informatics Consortium membership list; Society for Techno-innovation of Agriculture, Forestry and Fisheries membership list; JBA Bioventure Companies Report.
4 ) Surveyed items:

- Basic company data (capital, number of employees, number of years in operation, industrial classification, geographic location)
- Value of shipments for FY 2005
- Five-year (FY 2010) forecast of bio industry trends
- Forecast of overseas production

5 ) Response rate:
Number of companies that received survey: 1827
Valid responses: 1006
Response rate: 55.1\%

## 2. Survey Results

### 2.1. Company attribute

### 2.1.1 Capitalization

Figure 1: Capitalization

| Capital (million yen) | Number of <br> companies | \% of total |
| :--- | ---: | ---: |
| $\sim 30$ | 166 | $16.5 \%$ |
| $30 \sim 50$ | 107 | $10.6 \%$ |
| $50 \sim 100$ | 164 | $16.3 \%$ |
| $100 \sim 500$ | 181 | $18.0 \%$ |
| $500 \sim 1,000$ | 56 | $5.6 \%$ |
| $1,000 \sim 5,000$ | 111 | $11.0 \%$ |
| $5,000 \sim 10,000$ | 55 | $5.5 \%$ |
| $10,000 \sim$ | 153 | $15.2 \%$ |
| No response | 14 | $1.4 \%$ |
| Total | 1,007 | $100.0 \%$ |

### 2.1.2 Number of employees

Figure 2: Number of employees

| Number of employees | Number of <br> companies | \% of total |
| :--- | ---: | ---: |
| $\sim 50$ | 320 | $31.8 \%$ |
| $51 \sim 100$ | 126 | $12.5 \%$ |
| $101 \sim 300$ | 183 | $18.2 \%$ |
| $301 \sim 1,000$ | 167 | $16.6 \%$ |
| $1,001 \sim 5,000$ | 150 | $14.9 \%$ |
| $5,001 \sim$ | 47 | $4.7 \%$ |
| No response | 14 | $1.4 \%$ |
| Total | 1,007 | $100.0 \%$ |

2.1.3 Years in operation

Figure 3: Years in operation

| Years in operation | Number of <br> companies | \% of total |
| :---: | ---: | ---: |
| $\sim 1$ | 13 | $1.3 \%$ |
| $1 \sim 3$ | 47 | $4.7 \%$ |
| $3 \sim 5$ | 65 | $6.5 \%$ |
| $5 \sim 10$ | 89 | $8.8 \%$ |
| $10 \sim 20$ | 78 | $7.7 \%$ |
| $20 \sim$ | 703 | $69.8 \%$ |
| Total | 12 | $1.2 \%$ |
|  | 1,007 | $100.0 \%$ |

### 2.1.4 Industrial classification

Figure 4: Industrial classification


### 2.1.5 Geographic location

Figure 5: Geographic location

| Prefecture |  | Number of companies | \% of total | Prefecture |  | Number of companies | \% of total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hokkaido | Hokkaido | 57 | 5.7\% | Kinki | Shiga | 3 | 0.3\% |
| Tohoku | Aomori | 2 | 0.2\% |  | Kyoto | 32 | 3.2\% |
|  | Iwate | 6 | 0.6\% |  | Osaka | 96 | 9.5\% |
|  | Miyagi | 16 | 1.6\% |  | Hyogo | 47 | 4.7\% |
|  | Akita | 2 | 0.2\% |  | Nara | 5 | 0.5\% |
|  | Yamagata | 8 | 0.8\% |  | Wakayama | 1 | 0.1\% |
|  | Fukushima | 8 | 0.8\% | Chugoku | Tottori | 2 | 0.2\% |
| Kanto | Ibaraki | 18 | 1.8\% |  | Shimane | 2 | 0.2\% |
|  | Tochigi | 6 | 0.6\% |  | Okayama | 17 | 1.7\% |
|  | Gunma | 8 | 0.8\% |  | Hiroshima | 27 | 2.7\% |
|  | Saitama | 12 | 1.2\% |  | Yamaguchi | 6 | 0.6\% |
|  | Chiba | 27 | 2.7\% | Shikoku | Tokushima | 3 | 0.3\% |
|  | Tokyo | 326 | 32.4\% |  | Kagawa | 9 | 0.9\% |
|  | Kanagawa | 49 | 4.9\% |  | Ehime | 3 | 0.3\% |
| Chubu | Niigata | 6 | 0.6\% |  | Kochi | 2 | 0.2\% |
|  | Toyama | 10 | 1.0\% | Kyushu | Fukuoka | 22 | 2.2\% |
|  | Ishikawa | 6 | 0.6\% |  | Saga | 3 | 0.3\% |
|  | Fukui | 2 | 0.2\% |  | Nagasaki | 2 | 0.2\% |
|  | Yamanashi | 1 | 0.1\% |  | Kumamoto | 14 | 1.4\% |
|  | Nagano | 18 | 1.8\% |  | Oita | 4 | 0.4\% |
|  | Gifu | 12 | 1.2\% |  | Miyazaki | 3 | 0.3\% |
|  | Shizuoka | 20 | 2.0\% |  | Kagoshima | 12 | 1.2\% |
|  | Aichi | 59 | 5.9\% |  | Okinawa | 7 | 0.7\% |
|  | Mie | 6 | 0.6\% | Total |  | 1,007 | 100.0\% |

### 2.2. Value of shipments of biotechnology products

### 2.2.1 Value of shipments, by product classification

Figure 6: Shipment values, by product classification
(million yen)

|  | Number of <br> companies | Shipment <br> value | \% of total |
| :--- | ---: | ---: | ---: |
| Food | 180 | $4,566,694$ | $59.7 \%$ |
| Food material | 132 | 414,615 | $5.4 \%$ |
| Agriculture | 80 | 49,726 | $0.7 \%$ |
| Livestock and seafood | 54 | 38,087 | $0.5 \%$ |
| Drugs and diagnostic agents | 156 | $1,579,392$ | $20.6 \%$ |
| Reagents | 105 | 21,000 | $0.3 \%$ |
| Textiles | 9 | 12,345 | $0.2 \%$ |
| Chemical products | 103 | 385,550 | $5.0 \%$ |
| Bioelectronics | 14 | 37,312 | $0.5 \%$ |
| Bioremediation | 93 | 201,967 | $2.6 \%$ |
| Equipment for research and <br> production | 87 | 97,997 | $1.3 \%$ |
| Miscellaneous products | 23 | 93,536 | $1.2 \%$ |
| Computers and information | 39 | 16,300 | $0.2 \%$ |
| services | 130 | 134,555 | $1.8 \%$ |
| Miscellaneous services | 12 | 721 | $0.0 \%$ |
| No response | 1,217 | $7,649,795$ | $100.0 \%$ |
|  |  |  |  |

### 2.2.2 Five-year (Fiscal 2009) forecast of bio industry trends

Figure 7: Fiscal 2009 forecast

|  | Increase |  | Modest increase |  | Remain flat |  | Modest decrease |  | Decrease |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of companies | \% of total | Number of companies | $\begin{aligned} & \% \text { of } \\ & \text { total } \end{aligned}$ | Number of companies | $\begin{aligned} & \% \text { of } \\ & \text { total } \end{aligned}$ | Number of companies | $\begin{aligned} & \% \text { of } \\ & \text { total } \end{aligned}$ | Number of companies | $\begin{aligned} & \% \text { of } \\ & \text { total } \end{aligned}$ | Number of companies | \% of total |
| Food | 23 | 6.8\% | 69 | 20.3\% | 185 | 54.4\% | 61 | 17.9\% | 2 | 0.6\% | 340 | 100.0\% |
| Food material | 45 | 22.2\% | 73 | 36.0\% | 55 | 27.1\% | 18 | 8.9\% | 12 | 5.9\% | 203 | 100.0\% |
| Agriculture | 24 | 26.1\% | 39 | 42.4\% | 17 | 18.5\% | 6 | 6.5\% | 6 | 6.5\% | 92 | 100.0\% |
| Livestock and seafood | 14 | 22.6\% | 21 | 33.9\% | 14 | 22.6\% | 7 | 11.3\% | 6 | 9.7\% | 62 | 100.0\% |
| Drugs and diagnostic agents | 46 | 15.0\% | 77 | 25.2\% | 104 | 34.0\% | 55 | 18.0\% | 24 | 7.8\% | 306 | 100.0\% |
| Reagents | 52 | 37.1\% | 46 | 32.9\% | 33 | 23.6\% | 6 | 4.3\% | 3 | 2.1\% | 140 | 100.0\% |
| Textiles | 1 | 10.0\% | 2 | 20.0\% | 4 | 40.0\% | 2 | 20.0\% | 1 | 10.0\% | 10 | 100.0\% |
| Chemical products | 44 | 31.2\% | 39 | 27.7\% | 36 | 25.5\% | 13 | 9.2\% | 9 | 6.4\% | 141 | 100.0\% |
| Bioelectronics | 9 | 60.0\% | 3 | 20.0\% | 1 | 6.7\% | 2 | 13.3\% | 0 | 0.0\% | 15 | 100.0\% |
| Bioremediation | 36 | 18.8\% | 52 | 27.2\% | 72 | 37.7\% | 26 | 13.6\% | 5 | 2.6\% | 191 | 100.0\% |
| Equipment for research and production | 41 | 31.8\% | 45 | 34.9\% | 32 | 24.8\% | 5 | 3.9\% | 6 | 4.7\% | 129 | 100.0\% |
| Miscellaneous products | 11 | 47.8\% | 6 | 26.1\% | 4 | 17.4\% | 0 | 0.0\% | 2 | 8.7\% | 23 | 100.0\% |
| Computers and information services | 31 | 36.5\% | 28 | 32.9\% | 14 | 16.5\% | 11 | 12.9\% | 1 | 1.2\% | 85 | 100.0\% |
| Miscellaneous services | 70 | 43.2\% | 54 | 33.3\% | 22 | 13.6\% | 11 | 6.8\% | 5 | 3.1\% | 162 | 100.0\% |
| No response | 3 | 33.3\% | 2 | 22.2\% | 2 | 22.2\% | 1 | 11.1\% | 1 | 11.1\% | 9 | 100.0\% |
| Total | 450 | 23.6\% | 556 | 29.1\% | 595 | 31.2\% | 224 | 11.7\% | 83 | 4.4\% | 1,908 | 100.0\% |

### 2.2.3 Value of shipments by small and medium-sized bio enterprises

This survey defines small and medium-sized bio enterprises as noted below, based on the definition contained in the Small and Medium Enterprise Basic Law.

Definition of small and medium-sized bio enterprises

| Industries | Capital size(million yen) | Number of employees |
| :---: | :---: | :---: |
| Manufacturing and Others | 300 or less | 500 or less |
| Wholesale | 10 or less | 100 or less |
| Retail | 50 or less | 50 or less |
| Services |  | 100 or less |

Figure 8: Value of shipments by small and medium-sized bio enterprises, by years in operation
(values in millions of yen)

|  | Shipment value of small and medium bio-enterprise, by years in operation |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\sim 1$ year |  | 1~3years |  | $3 \sim 5$ years |  | $5 \sim 10$ years |  | 10~20years |  | 20years~ |  |
|  | Shipment value | $\% \text { of }$ total | Shipment value | $\begin{aligned} & \% \text { of } \\ & \text { total } \end{aligned}$ | Shipment value | $\begin{array}{r} \% \text { of } \\ \text { total } \\ \hline \end{array}$ | Shipment value | $\begin{aligned} & \% \text { of } \\ & \text { total } \end{aligned}$ | Shipment value | $\begin{aligned} & \% \text { of } \\ & \text { total } \end{aligned}$ | Shipment value | $\%$ of total |
| Food | 8,030 | 28.0\% | 11 | 0.3\% | 1,861 | 11.3\% | 19,699 | 23.3\% | 1,902 | 5.8\% | 350,303 | 57.0\% |
| Food material | 20,100 | 70.2\% | 185 | 5.0\% | 23 | 0.1\% | 1,457 | 1.7\% | 9,631 | 29.4\% | 95,378 | 15.5\% |
| Agriculture | 0 | 0.0\% | 1,990 | 53.7\% | 71 | 0.4\% | 8 | 0.0\% | 194 | 0.6\% | 2,195 | 0.4\% |
| Livestock and seafood | 0 | 0.0\% | 16 | 0.4\% | 9 | 0.1\% | 511 | 0.6\% | 470 | 1.4\% | 13,028 | 2.1\% |
| Drugs and diagnostic agents | 301 | 1.1\% | 697 | 18.8\% | 552 | 3.4\% | 55,758 | 66.0\% | 5,702 | 17.4\% | 44,334 | 7.2\% |
| Reagents | 168 | 0.6\% | 112 | 3.0\% | 1,507 | 9.2\% | 1,027 | 1.2\% | 1,949 | 6.0\% | 4,703 | 0.8\% |
| Textiles | 0 | 0.0\% | 0 | 0.0\% | 0 | 0.0\% | 0 | 0.0\% | 0 | 0.0\% | 666 | 0.1\% |
| Chemical products | 0 | 0.0\% | 176 | 4.7\% | 2,886 | 17.6\% | 105 | 0.1\% | 7 | 0.0\% | 35,934 | 5.8\% |
| Bioelectronics | 0 | 0.0\% | 0 | 0.0\% | 10 | 0.1\% | 558 | 0.7\% | 25 | 0.1\% | 1,636 | 0.3\% |
| Bioremediation | 36 | 0.1\% | 10 | 0.3\% | 115 | 0.7\% | 302 | 0.4\% | 634 | 1.9\% | 23,812 | 3.9\% |
| Equipment for research and production | 0 | 0.0\% | 50 | 1.3\% | 688 | 4.2\% | 1,858 | 2.2\% | 4,072 | 12.4\% | 35,945 | 5.8\% |
| Miscellaneous products | 0 | 0.0\% | 49 | 1.3\% | 0 | 0.0\% | 90 | 0.1\% | 1,613 | 4.9\% | 2,474 | 0.4\% |
| Computers and information services | 0 | 0.0\% | 92 | 2.5\% | 5,109 | 31.1\% | 341 | 0.4\% | 1,210 | 3.7\% | 629 | 0.1\% |
| Miscellaneous services | 2 | 0.0\% | 318 | 8.6\% | 3,605 | 21.9\% | 2,733 | 3.2\% | 5,111 | 15.6\% | 3,429 | 0.6\% |
| No response | 0 | 0.0\% | 0 | 0.0\% | 0 | 0.0\% | 40 | 0.0\% | 230 | 0.7\% | 291 | 0.0\% |
| Total | 28,637 | 100.0\% | 3,706 | 100.0\% | 16,435 | 100.0\% | 84,488 | 100.0\% | 32,749 | 100.0\% | 614,756 | 100.0\% |

2.2.4 Value of shipments, according to the following technology classification

A : Conventional fermentation, conventional cultivation, mutagenesis
B : Cell fusion, cell culture, chromosomal modification, tissue culture, cloning
C : Genetic modification
D: New technology for regulating fermenter
E : Conventional bioremediation
F : Biomimicry, biosensors, analytical equipment, software

Figure 9: Value of shipments by technology classification (million yen)

|  | A: <br> - Conventional fermentation -Conventional cultivation -Mutagenesis |  | B: <br> - Cell fusion <br> - Cell culture <br> - Chromosomal <br> modification <br> - Tissue culture <br> -Cloning |  | C:-Genetic modification |  | D: <br> $\cdot$ New technology for <br> regulating fermenters |  | E: <br> - Conventional bioremediation |  | F: <br> - Biomimicry <br> - Biosensors <br> - Analytical equipment <br> -Soft wate |  | No response |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Shipment value | \% of total | Shipment value | \% of total | Shipment value | \% of total | Shipment value | \% of total | Shipment value | \% of total | Shipment value | \% of total | Shipment value | \% of total | Shipment value | \% of total |
| Food | 4,523,631 | 99.1\% | 75 | 0.0\% | 2,200 | 0.0\% | 39000 | 0.9\% | 0 | 0.0\% | 3 | 0.0\% | 1,785 | 0.0\% | 4,566,694 | 100.0\% |
| Food material | 383,707 | 92.5\% | 596 | 0.1\% | 0 | 0.0\% | 13813 | 3.3\% | 0 | 0.0\% | 226 | 0.1\% | 16,411 | 4.0\% | 414,753 | 100.0\% |
| Agriculture | 11,819 | 23.8\% | 37,467 | 75.3\% | 123 | 0.2\% | 52 | 0.1\% | 141 | 0.3\% | 62 | 0.1\% | 62 | 0.1\% | 49,726 | 100.0\% |
| Livestock and seafood | 27,250 | 71.5\% | 639 | 1.7\% | 549 | 1.4\% | 3115 | 8.2\% | 4,232 | 11.1\% | 156 | 0.4\% | 2,146 | 5.6\% | 38,087 | 100.0\% |
| Drugs and diagnostic agents | 591,098 | 36.5\% | 161,790 | 10.0\% | 555,784 | 34.3\% | 68754 | 4.2\% | 12,168 | 0.8\% | 113,464 | 7.0\% | 116,597 | 7.2\% | 1,619,655 | 100.0\% |
| Reagents | 4,518 | 18.5\% | 5,554 | 22.7\% | 5,080 | 20.8\% | 297 | 1.2\% | 0 | 0.0\% | 2,475 | 10.1\% | 6,543 | 26.7\% | 24,468 | 100.0\% |
| Textiles | 11,375 | 92.1\% | 0 | 0.0\% | 641 | 5.2\% | 280 | 2.3\% | 48 | 0.4\% | 0 | 0.0\% | 0 | 0.0\% | 12,345 | 100.0\% |
| Chemical products | 212,438 | 54.6\% | 78,274 | 20.1\% | 86,870 | 22.3\% | 10583 | 2.7\% | 159 | 0.0\% | 170 | 0.0\% | 315 | 0.1\% | 388,810 | 100.0\% |
| Bioelectronics | 0 | 0.0\% | 2 | 0.0\% | 0 | 0.0\% | 0 | 0.0\% | 0 | 0.0\% | 37,299 | 100.0\% | 10 | 0.0\% | 37,312 | 100.0\% |
| Bioremediation | 12,704 | $6.2 \%$ | 0 | 0.0\% | 200 | 0.1\% | 11391 | 5.5\% | 161,170 | 78.3\% | 20,160 | 9.8\% | 106 | 0.1\% | 205,732 | 100.0\% |
| Equipment for research and production | 25,461 | 24.8\% | 19,096 | 18.6\% | 3,874 | 3.8\% | 2027 | 2.0\% | 286 | 0.3\% | 45,625 | 44.5\% | 6,199 | 6.0\% | 102,568 | 100.0\% |
| Miscellaneous products | 80,100 | 85.6\% | 1,405 | 1.5\% | 2,305 | 2.5\% | 50 | 0.1\% | 101 | 0.1\% | 9,170 | 9.8\% | 405 | 0.4\% | 93,536 | 100.0\% |
| Computers and information services | 0 | 0.0\% | 0 | 0.0\% | 0 | 0.0\% | 200 | 1.2\% | 0 | 0.0\% | 12,473 | 76.5\% | 3,626 | 22.2\% | 16,300 | 100.0\% |
| Miscellaneous services | 4,147 | 3.0\% | 10,261 | 7.4\% | 6,812 | 4.9\% | 454 | 0.3\% | 2,948 | 2.1\% | 111,328 | 79.9\% | 3,410 | 2.4\% | 139,360 | 100.0\% |
| No response | 171 | 23.7\% | 0 | 0.0\% | 0 | 0.0\% | 0 | 0.0\% | 160 | 22.2\% | 40 | 5.5\% | 350 | 48.6\% | 721 | 100.0\% |
| Total | 5,888,419 | 76.4\% | 315,160 | 4.1\% | 664,438 | 8.6\% | 150015 | 1.9\% | 181,413 | 2.4\% | 352,653 | 4.6\% | 157,966 | 2.0\% | 7,710,065 | 100.0\% |

### 2.2.5 Distribution of conventional technology vs. new technology

Figure 10: Value of conventional and new technology shipments by product category
(million yen)

|  | Conventional technology |  | New technology |  | Proportion of new <br> technology |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | Shipment value | $\%$ of total | Shipment value | $\%$ of total | $0.9 \%$ |
| Food | $4,523,631$ | $74.7 \%$ | 41,278 | $2.9 \%$ | $3.7 \%$ |
| Food material | 383,569 | $6.3 \%$ | 14,635 | $1.0 \%$ | $75.9 \%$ |
| Agriculture | 11,960 | $0.2 \%$ | 37,704 | $2.6 \%$ | $12.4 \%$ |
| Livestock and seafood | 31,482 | $0.5 \%$ | 4,459 | $0.3 \%$ | $58.9 \%$ |
| Drugs and diagnostic agents | 600,946 | $9.9 \%$ | 861,849 | $60.0 \%$ | $82.8 \%$ |
| Reagents | 2,483 | $0.0 \%$ | 11,974 | $0.8 \%$ | $7.5 \%$ |
| Textiles | 11,424 | $0.2 \%$ | 921 | $0.1 \%$ | $45.7 \%$ |
| Chemical products | 209,349 | $3.5 \%$ | 175,887 | $12.2 \%$ | $100.0 \%$ |
| Bioelectronics | 0 | $0.0 \%$ | 37,302 | $2.6 \%$ | $15.6 \%$ |
| Bioremediation | 170,309 | $2.8 \%$ | 31,551 | $2.2 \%$ | $73.7 \%$ |
| Equipment for research and |  |  |  |  |  |
| production | 24,110 | $0.4 \%$ | 67,688 | $4.7 \%$ | $13.9 \%$ |
| Miscellaneous products | 80,201 | $1.3 \%$ | 12,930 | $0.9 \%$ | $100.0 \%$ |
| Computers and information services | 0 | $0.0 \%$ | 12,673 | $0.9 \%$ | $96.3 \%$ |
| Miscellaneous services | 4,876 | $0.1 \%$ | 126,269 | $8.8 \%$ | $10.8 \%$ |
| No response | 331 | $0.0 \%$ |  | 40 | $0.0 \%$ |
|  | $6,054,669$ | $100.0 \%$ | $1,437,160$ | $100.0 \%$ | $19.2 \%$ |

*Conventional technology: technology classification A, E
New technology: technology classification B, C, D, F

Figure 11: Value of shipments by product category
(million yen)

|  | A: <br> Finished products using self-developed biotechnology |  | B: <br> Products incorporating <br> self-developed <br> biotechnology <br> materials |  | C: <br> Biotechnology process manufacturing |  | D: <br> Outsourcing of the biotechnology process |  | E: Other |  | No response |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Shipment value | \% of total | Shipment value | \% of total | Shipment value | \% of total | Shipment value | \% of total | Shipment value | \% of total | Shipment value | \% of total | Shipment value | \% of total |
| Food | 4,425,114 | 96.2\% | 54,482 | 1.2\% | 93,939 | 2.0\% | 766 | 0.0\% | 2,301 | 0.1\% | 23,810 | 0.5\% | 4,600,412 | 100.0\% |
| Food material | 229,975 | 55.0\% | 93,857 | 22.5\% | 46,035 | 11.0\% | 3,816 | 0.9\% | 218 | 0.1\% | 43,935 | 10.5\% | 417,836 | 100.0\% |
| Agriculture | 41,783 | 83.9\% | 2,343 | 4.7\% | 1,790 | 3.6\% | 2,873 | 5.8\% | 367 | 0.7\% | 622 | 1.2\% | 49,778 | 100.0\% |
| Livestock and seafood | 24,114 | 63.3\% | 1,312 | 3.4\% | 5,248 | 13.8\% | 342 | 0.9\% | 6,959 | 18.3\% | 121 | 0.3\% | 38,096 | 100.0\% |
| Drugs and diagnostic agents | 669,423 | 41.7\% | 17,224 | 1.1\% | 338,086 | 21.0\% | 8,922 | 0.6\% | 306,926 | 19.1\% | 266,346 | 16.6\% | 1,606,927 | 100.0\% |
| Reagents | 6,178 | 28.5\% | 2,323 | 10.7\% | 3,057 | 14.1\% | 511 | 2.4\% | 7,383 | 34.0\% | 2,254 | 10.4\% | 21,705 | 100.0\% |
| Textiles | 850 | 6.9\% | 797 | 6.5\% | 10,057 | 81.5\% | 0 | 0.0\% | 0 | 0.0\% | 641 | 5.2\% | 12,345 | 100.0\% |
| Chemical products | 226,357 | 58.7\% | 45,654 | 11.8\% | 84,730 | 22.0\% | 170 | 0.0\% | 2,012 | 0.5\% | 26,628 | 6.9\% | 385,551 | 100.0\% |
| Bioelectronics | 390 | 1.0\% | 1,600 | 4.3\% | 34,676 | 92.9\% | 38 | 0.1\% | 405 | 1.1\% | 202 | 0.5\% | 37,312 | 100.0\% |
| Bioremediation | 44,910 | 22.2\% | 248 | 0.1\% | 5,493 | 2.7\% | 12,850 | 6.4\% | 136,064 | 67.4\% | 2,401 | 1.2\% | 201,967 | 100.0\% |
| Equipment for research and production | 13,627 | 13.9\% | 0 | 0.0\% | 403 | 0.4\% | 242 | 0.2\% | 70,892 | 72.3\% | 12,834 | 13.1\% | 97,997 | 100.0\% |
| Miscellaneous products | 80,218 | 85.8\% | 870 | 0.9\% | 5 | 0.0\% | 1,335 | 1.4\% | 10,868 | 11.6\% | 240 | 0.3\% | 93,536 | 100.0\% |
| Computers and information services | 403 | 2.5\% | 0 | 0.0\% | 70 | 0.4\% | 362 | $2.2 \%$ | 9,458 | 58.0\% | 6,006 | 36.8\% | 16,300 | 100.0\% |
| Miscellaneous services | 73,930 | 54.9\% | 1,095 | 0.8\% | 899 | 0.7\% | 6,336 | 4.7\% | 50,040 | 37.2\% | 2,255 | 1.7\% | 134,555 | 100.0\% |
| No response | 0 | 0.0\% | 0 | 0.0\% | 160 | 22.2\% | 0 | 0.0\% | - 0 | 0.0\% | 561 | 77.8\% | 721 | 100.0\% |
| Total | 5,837,273 | 75.7\% | 221,805 | 2.9\% | 624,647 | 8.1\% | 38,562 | 0.5\% | 603,893 | 7.8\% | 388,856 | 5.0\% | 7,715,036 | 100.0\% |

2.2.6 Annual changes in shipments (Fiscal 2001 - Fiscal 2004)
(1) Classified by the products

Figure 12: Annual changes in shipment value, by product category

|  | Shipment value (million yen) |  |  |  | \% of total |  |  |  | year-on-year percentage change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2002 | FY2003 | FY2004 | FY2005 | FY2002 | FY2003 | FY2004 | FY2005 | '03/'02 | '04/'03 | '05/'02 |
| Food | 4,697,357 | 4,798,774 | 4,690,027 | 4,566,694 | 63.8\% | 62.6\% | 61.0\% | 59.7\% | 2.2\% | -2.3\% | $-2.6 \%$ |
| Food material | 160,641 | 227,496 | 376,323 | 414,615 | 2.2\% | 3.0\% | 4.9\% | 5.4\% | 41.6\% | 65.4\% | 10.2\% |
| Agriculture | 44,871 | 62,549 | 49,132 | 49,726 | 0.6\% | 0.8\% | 0.6\% | 0.7\% | 39.4\% | -21.5\% | 1.2\% |
| Livestock and seafood | 33,517 | 32,378 | 33,536 | 38,087 | 0.5\% | 0.4\% | 0.4\% | 0.5\% | -3.4\% | 3.6\% | 13.6\% |
| Drugs and diagnostic agents | 1,449,652 | 1,514,258 | 1,384,353 | 1,579,392 | 19.7\% | 19.8\% | 18.0\% | 20.6\% | 4.5\% | -8.6\% | 14.1\% |
| Reagents | 17,502 | 28,736 | 24,495 | 21,000 | 0.2\% | 0.4\% | 0.3\% | 0.3\% | 64.2\% | -14.8\% | -14.3\% |
| Textiles | 2,711 | 2,642 | 1,577 | 12,345 | 0.0\% | 0.0\% | 0.0\% | 0.2\% | -2.5\% | -40.3\% | 682.6\% |
| Chemical products | 398,377 | 440,413 | 439,599 | 385,550 | 5.4\% | 5.7\% | 5.7\% | 5.0\% | 10.6\% | -0.2\% | -12.3\% |
| Bioelectronics | 32,221 | 35,066 | 35,558 | 37,312 | 0.4\% | 0.5\% | 0.5\% | 0.5\% | 8.8\% | 1.4\% | 4.9\% |
| Bioremediation | 127,609 | 208,425 | 250,001 | 201,967 | 1.7\% | 2.7\% | 3.3\% | 2.6\% | 63.3\% | 19.9\% | -19.2\% |
| Equipment for research and production | 32,077 | 64,081 | 80,104 | 97,997 | 0.4\% | 0.8\% | 1.0\% | 1.3\% | 99.8\% | 25.0\% | 22.3\% |
| Miscellaneous products | 53,502 | 84,442 | 91,235 | 93,536 | 0.7\% | 1.1\% | 1.2\% | 1.2\% | 57.8\% | 8.0\% | 2.5\% |
| Computers and information services | 15,080 | 17,741 | 21,801 | 16,300 | 0.2\% | 0.2\% | 0.3\% | 0.2\% | 17.6\% | 22.9\% | -25.2\% |
| Miscellaneous services | 115,166 | 147,172 | 204,159 | 134,555 | 1.6\% | 1.9\% | 2.7\% | 1.8\% | 27.8\% | 38.7\% | -34.1\% |
| No response | 185,288 | 2,473 | 9,619 | 721 | 2.5\% | 0.0\% | 0.1\% | 0.0\% | - | - | - |
| Total | 7,365,571 | 7,666,646 | 7,691,519 | 7,649,795 | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 4.1\% | 0.3\% | -0.5\% |

( 2 ) For products incorporating "new technology"

Figure 13: Annual changes in shipment value for products incorporating "new technology"

|  | Shipment value(million yen) |  |  |  | \% of total |  |  |  | year-on-year percentage change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2002 | FY2003 | FY2004 | FY2005 | FY2002 | FY2003 | FY2004 | FY2005 | '03/'02 | '04/'03 | '05/'04 |
| Food | 2,275 | 32,280 | 7,601 | 41,278 | 0.2\% | 2.4\% | 0.5\% | 2.9\% | 1318.9\% | -76.5\% | 443.1\% |
| Food material | 58,780 | 65,641 | 48,557 | 14,635 | 4.4\% | 5.0\% | 3.4\% | 1.0\% | 11.7\% | -26.0\% | -69.9\% |
| Agriculture | 6,948 | 8,398 | 7,851 | 37,704 | 0.5\% | 0.6\% | 0.5\% | 2.6\% | 20.9\% | -6.5\% | 380.2\% |
| Livestock and seafood | 10,382 | 9,858 | 3,887 | 4,459 | 0.8\% | 0.7\% | 0.3\% | 0.3\% | -5.0\% | -60.6\% | 14.7\% |
| Drugs and diagnostic agents | 757,483 | 741,325 | 750,151 | 861,849 | 57.0\% | 56.2\% | 52.5\% | 60.0\% | -2.1\% | 1.2\% | 14.9\% |
| Reagents | 17,175 | 18,177 | 14,641 | 11,974 | 1.3\% | 1.4\% | 1.0\% | 0.8\% | 5.8\% | -19.5\% | -18.2\% |
| Textiles | 1,017 | 1,160 | 527 | 921 | 0.1\% | 0.1\% | 0.0\% | 0.1\% | 14.1\% | -54.6\% | 74.7\% |
| Chemical products | 281,398 | 217,146 | 287,321 | 175,887 | 21.2\% | 16.5\% | 20.1\% | 12.2\% | -22.8\% | 32.3\% | -38.8\% |
| Bioelectronics | 32,162 | 35,060 | 35,558 | 37,302 | 2.4\% | 2.7\% | 2.5\% | 2.6\% | 9.0\% | 1.4\% | 4.9\% |
| Bioremediation | 20,924 | 21,471 | 20,030 | 31,551 | 1.6\% | 1.6\% | 1.4\% | 2.2\% | 2.6\% | -6.7\% | 57.5\% |
| Equipment for research and production | 23,302 | 48,501 | 65,793 | 67,688 | 1.8\% | 3.7\% | 4.6\% | 4.7\% | 108.1\% | 35.7\% | 2.9\% |
| Miscellaneous products | 9,573 | 9,472 | 9,510 | 12,930 | 0.7\% | 0.7\% | 0.7\% | 0.9\% | -1.1\% | 0.4\% | 36.0\% |
| Computers and information services | 12,668 | 12,772 | 17,267 | 12,673 | 1.0\% | 1.0\% | 1.2\% | 0.9\% | 0.8\% | 35.2\% | -26.6\% |
| Miscellaneous services | 94,878 | 96,823 | 160,289 | 126,269 | 7.1\% | 7.3\% | 11.2\% | 8.8\% | 2.1\% | 65.5\% | -21.2\% |
| No response | 24 | 0 | 0 | 40 | 0.0\% | 0.0\% | 0.0\% | 0.0\% | - | - | - |
| Total | 1,328,989 | 1,318,084 | 1,428,983 | 1,437,160 | 100.0\% | 100.0\% | 100.0\% | 100.0\% | -0.8\% | 8.4\% | 0.6\% |

* New technology: technology classification B, C, D, F
2.2.7 Forecast change in overseas production for FY 2005 (April 1, 2005 - March 31, 2006)

Figure 14: Change in overseas production expected in FY 2005

| Industrial classification |  | Increase |  | Remain flat |  | Decrease |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Number of companies | \% of <br> total | Number of companies | \% of total | Number of companies | $\begin{aligned} & \% \text { of } \\ & \text { total } \end{aligned}$ | Number of companies | \% of total |
| Agriculture |  | 2 | 100.0\% | 0 | 0.0\% | 0 | 0.0\% | 2 | 100.0\% |
| Forestry |  | 0 | 0.0\% | 0 | 0.0\% | 0 | 0.0\% | 0 | 0.0\% |
| Fisheries |  | 0 | 0.0\% | 0 | 0.0\% | 0 | 0.0\% | 0 | 0.0\% |
| Mining |  | 0 | 0.0\% | 0 | 0.0\% | 0 | 0.0\% | 0 | 0.0\% |
| Construction |  | 1 | 12.5\% | 7 | 87.5\% | 0 | 0.0\% | 8 | 100.0\% |
| $\begin{gathered} \mathrm{M} \\ \mathrm{a} \\ \mathrm{n} \\ \mathrm{u} \\ \mathrm{f} \\ \mathrm{a} \\ \mathrm{c} \\ \mathrm{t} \\ \mathrm{u} \\ \mathrm{r} \\ \mathrm{i} \\ \mathrm{n} \\ \mathrm{~g} \end{gathered}$ | Manufacture of food, beverages, tobacco and feed | 19 | 26.8\% | 52 | 73.2\% | 0 | 0.0\% | 71 | 100.0\% |
|  | Manufacture of textile mill products, pulp, paper and paper products | 2 | 33.3\% | 4 | 66.7\% | 0 | 0.0\% | 6 | 100.0\% |
|  | Manufacture of chemicals and relatd products, except drugs and medicines | 13 | 25.5\% | 38 | 74.5\% | 0 | 0.0\% | 51 | 100.0\% |
|  | Manufacture of drugs and medicines | 11 | 23.9\% | 34 | 73.9\% | 1 | 2.2\% | 46 | 100.0\% |
|  | Manufacture of petroleum and coal products | 4 | 100.0\% | 0 | 0.0\% | 0 | 0.0\% | 4 | 100.0\% |
|  | Manufacture of iron, steel and non-ferrous metals | 0 | 0.0\% | 0 | 0.0\% | 0 | 0.0\% | 0 | 0.0\% |
|  | Manufacture of general machinery | 5 | 21.7\% | 17 | 73.9\% | 1 | 4.3\% | 23 | 100.0\% |
|  | Manufacture of electrical machinery, equipment and supplies, information and communication electronics equipment, electronic parts and devices | 2 | 15.4\% | 11 | 84.6\% | 0 | 0.0\% | 13 | 100.0\% |
|  | Manufacture of precision instruments and machinery | 1 | 6.7\% | 14 | 93.3\% | 0 | 0.0\% | 15 | 100.0\% |
|  | Miscellaneous manufacturing industries | 4 | 15.4\% | 22 | 84.6\% | 0 | 0.0\% | 26 | 100.0\% |
| Electricity, gas, heating and water supply |  | 0 | 0.0\% | 0 | 0.0\% | 0 | 0.0\% | 0 | 0.0\% |
| Information and communications |  | 1 | 12.5\% | 7 | 87.5\% | 0 | 0.0\% | 8 | 100.0\% |
| Transport |  | 0 | 0.0\% | 0 | 0.0\% | 0 | 0.0\% | 0 | 0.0\% |
| Wholesale and retail trade |  | 9 | 36.0\% | 16 | 64.0\% | 0 | 0.0\% | 25 | 100.0\% |
| Finance and insurance |  | 0 | 0.0\% | 0 | 0.0\% | 0 | 0.0\% | 0 | 0.0\% |
| Real estate |  | 0 | 0.0\% | 1 | 100.0\% | 0 | 0.0\% | 1 | 100.0\% |
| Eating and drinking places, accommodations |  | 0 | 0.0\% | 0 | 0.0\% | 0 | 0.0\% | 0 | 0.0\% |
| Medical, health care and welfare |  | 1 | 25.0\% | 3 | 75.0\% | 0 | 0.0\% | 4 | 100.0\% |
| Education, learning support |  | 0 | 0.0\% | 1 | 100.0\% | 0 | 0.0\% | 1 | 100.0\% |
| General services |  | 0 | 0.0\% | 2 | 100.0\% | 0 | 0.0\% | 2 | 100.0\% |
| Services, not elsewhere classified |  | 4 | 13.8\% | 25 | 86.2\% | 0 | 0.0\% | 29 | 100.0\% |
| Other |  | 1 | 11.1\% | 8 | 88.9\% | 0 | 0.0\% | 9 | 100.0\% |
| No response |  | 0 | 0.0\% | 2 | 100.0\% | 0 | 0.0\% | 2 | 100.0\% |
|  | Total | 80 | 23.1\% | 264 | 76.3\% | 2 | 0.6\% | 346 | 100.0\% |

